

Buyer Rebate Cash Back Program

Buyers or Investors: Ready to buy your next home?

Is it with a Builder or listed with an Agent?

We give you up to 1/2 our 3% commission.



How does it work? It's simple.

Hire us as your buyer's agent, and we will pay you 1/2 of our 3% commission at Closing!!

If the commission is less than 3% - then rebate may be slightly less.

On \$300,000 home, a 3% commission is \$9,000. You would receive \$4500 at closing.

Sale Price	\$800,000	\$500,000	\$300,000
3% Commission to Agent	\$24,000	\$15,000	\$9,000
Agent Receives Half	\$12,000	\$7,500	\$4,500
Buyer Receives Half	\$12,000	\$7,500	\$4,500

Ask for All The Details - Serving Virginia Clients since 1994



How do I Get Started:

Fill out the Buyer Rebate Packet on the web which gives us what we need to start.

Send us your pre-approval letter from your lender, so we know how much home you can afford.

(Don't have a lender - No worries - we can guide you to some great lenders.)

We will set you up with an account that will alert you to homes that meet your criteria so you can look at all the pictures.

Do a drive by to see if you like the area, neighborhood, yard, street it is on, etc.

Then contact us with the address or MLS # so we can set up a showing.

If you stop in at a builder's model home - be sure to tell them you have an agent and if you register, be sure to put your agent's name - Debbie Crevier-Kent Licensed with Cottage Street Realty, LLC.

Ask us for some business cards.

Once you find your dream home, the purchase offer will be sent to you to review and sign.

It will be submitted to the listing agent of the home you wish to purchase.

Once the offer is accepted, we will work with you to get you to closing day.

You will receive the rebate at closing on the Closing Disclosure.

You can use it for your down payment or towards your closing costs!

We bring years of experience to the table too to get you the best possible price!

E-Mail: dkentcsr@gmail.com or call Corporate: 540-582-5777; Satellite: 757-301-1764; 703-740-7654